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The Publishers' Weekly.

JUNE 16, 1900.

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NOTES IN SEASON.

J. B. LIPPINCOTT COMPANY have just published a new long novel by Marie Corelli, entitled "Boy: a Sketch," the most important piece of work the author has put out since "The Sorrows of Satan." The first printing of the novel numbers 40,000 copies.

THE demand in Great Britain and her colonies for James Lane Allen's new novel, "The Reign of Law, a Tale of the Kentucky Hemp-Fields," has been so great that the final date for publication has been fixed for June 29. The book would have been published two weeks earlier but for the difficulty in getting the necessarily large editions ready for simultaneous publication at such distant points.

L. C. PAGE & CO. have just issued "Memory Street, a Story of Life," by Martha Baker Dunn, author of "The Sleeping Beauty." It gives the uneventful history of a romantic young American child who grew to womanhood and met her future husband at the time of Gen. Grant's second inauguration. English and American ideals a quarter of a century ago are well contrasted. The new books to appear in *Page's Fleur de Lis Library* are "Mademoiselle de Berny," by Pauline Bradford Mackie; and "Vivian of Virginia," by Hulbert Fuller.

LONGMANS, GREEN & CO. have just ready Winston Spencer Churchill's book on the South African war, entitled "London to Ladysmith via Pretoria." This book is the outcome of Mr. Churchill's experiences as a special correspondent with the British armies in South Africa, from the early days of the war until the relief of Ladysmith. It includes the story of the fight in the armored train, Mr. Churchill's detention at Pretoria as a prisoner of war, his escape, and subsequent service with the Natal army. There are several maps throwing light on the operations and various plans, among them one of the State Model School in Pretoria where the British prisoners were confined.

G. P. PUTNAM'S SONS will publish shortly a work on "The Revolver, and How to Use It," by Walter Winans, the crack revolver shot, and vice-president of the English National Rifle Association. The volume will first appear in an edition de luxe and later in popular form. They have in preparation "A History of Political Parties in the United States," by the Hon. James H. Hopkins, at one time a member of the United States Senate. A new volume by Helen Ainslie Smith in the *Story of the Nations Series* will be entitled "Thirteen Colonies," and will deal with the development of the original colonies from their foundation to the Declaration of Independence, (1625-1783,) based on original documents. This will be followed by two others dealing with the history of the United States from 1783-1900, written by Professor Laughlin, of Michigan University.

MCCLURE, PHILLIPS & CO. will publish shortly two books on the absorbing questions of trusts and corporations. The first will be entitled "The Trust Problem," and is by Professor Jeremiah W. Jenks, whose reputation as an economical expert gives special weight to his opinions. The other book is entitled "Corporations and the Public Welfare," and contains the addresses, recently delivered at the annual meeting of the American Academy of Political and Social Science in Philadelphia, by Professor L. S. Rowe of the University of Pennslyvania; Bird S. Coler, Comptroller of New York City; John Wanamaker, and others. The publishers announce that they have taken over the following books formerly published by the Doubleday & McClure Co.: "The Life of Abraham Lincoln," by Ida M. Tarbell; "The Life of Henry Drummond," by Dr. George Adam Smith; "Ulysses S. Grant," by Hamlin Garland; "Songs of Action," by A. Conan Doyle; "The Barry's," by Shan F. Bullock; and the five volumes of *Tales from McClure's.*

WEEKLY RECORD OF NEW PUBLICATIONS.*

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked c. ed.; translations, c. tr.; n. p., in place of price, indicates that the publisher makes no price, either net or retail, and quotes prices to the trade only upon application.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. 48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow books of these heights.

***A** B C guide to photography. New rev. ed.; a practical handbook containing full instructions for amateur photographers. Chic., Alhambra Book Co., 1900. 164 p. il. 16°, cl., 50 c.; pap., 30 c.

Allen, Grant. Hilda Wade: a woman with tenacity of purpose; il. by Gordon Browne. N. Y., Putnam, 1900. c. '99. 9+383 p. il. 12°, cl., $1.50.

Hilda Wade was the daughter of a very learned physician, who had died in consequence of disgrace brought upon him by a rival physician and scholar in the same field. To clear her father's name, and bring to justice the true criminal, Hilda becomes hospital nurse and follows the great scientist to South Africa, where she finally learns the truth. Grant Allen died while writing this book and it was finished according to his own instructions by his intimate friend, Dr. Conan Doyle.

American Baptist year-book, 1900; ed. by J. G. Walker, D.D. Phil., Amer. Baptist Pub. Soc., [1900.] 225 p. O. pap., 25 c.

Ashe, E. Oliver, *M.D.* Besieged by the Boers: a diary of life and events in Kimberley during the siege. N. Y., Doubleday, Page & Co., 1900. c. 10+175 p. il. D. cl., $1.25.

The author was surgeon to the Kimberley Hospital and was shut up in Kimberley during the siege. The book is made up of letters written to his mother in England, and not intended for publication. It is a frank, graphic account written from day to day during this eventful time.

***Atlantic** reporter, v. 45. Permanent ed. Jan. 24-May 2, 1900. St. Paul, West Pub. Co., 1900. c. 15+1169 p. O. (National reporter system, state ser.) shp., $4.

Contains all the reported decisions of the supreme courts of Me., N. H., Vt., R. I., Conn., and Pa.; court of errors and appeals, court of chancery, and supreme and prerogative courts of N. J.; supreme court, court of chancery, superior court, court of general sessions, and court of oyer and terminer of Del., and court of appeals of Md. With tables of Atlantic cases published in v. 1, Pennewill's (Del.) reports; 93, Me. reports; 89, Md. reports; 68, N. H. reports; 57, N. J. equity reports; 62, N. J. law reports; 192, 193, Pa. state reports. A table of statutes construed is given in the index.

***Atlay**, T. B. Famous trials of the century. Chic., H. S. Stone & Co., 1900. 12°, cl., $1.75.

Banks, L: Albert, *D.D.* David and his friends: a series of revival sermons. N. Y., Funk & Wagnalls Co., 1900. c. 6+356 p. D. cl., $1.50.

Contains 31 sermons that were preached in the First Methodist Episcopal Church, Cleveland, Ohio, during January, 1900, in a series of evangelistic meetings. The themes had been selected long before, and illustrations had been gathered from time to time; but each sermon was finally outlined and dictated to a stenographer on the day of delivery.

***Barwick**, G. F. New pocket dictionary of Spanish-English and English-Spanish languages; containing all the words in general use and a large number of trade terms; with lists of irregular verbs, proper names, and commercial phrases; comparative tables of weights, measures, and money; and a selection of Spanish proverbs; preceded by notes on the pronunciation and accentuation of Spanish. N. Y., E. & J. B. Young, 1900. 896 p. 32°, cl., 75 c.; leath., $1.

***Bible**. Johnson's worker's Bible; showing a new and simple combination of the authorized and the revised versions of the Old and New Testaments. (Linear parallel ed.) Richmond, Va., B. F. Johnson Pub. Co., 1900. c. 1840 p. maps, 8°, cl., $2.75.

Biddle, Anthony J. Drexel. The second froggy fairy book; [new ed.,] entirely rewritten, with much new matter; il. by Anne Pennock and Gustave Verbeck. Phil., Drexel Biddle, 1900. c. '97, '99, 1900. 8-127 p. sq. O. cl., $1.25.

Blouët, Paul, ["Max O'Rell," *pseud.*] A Frenchman in America: recollections of men and things; il. by E. W. Kemble. [New issue.] N. Y., Wilbur B. Ketcham, [1900.] c. '91. 7+365 p. por. D. cl., $1.25.

See notice "Weekly Record," P. W., Oct. 31, 1891 [1031]. Formerly pubished by Cassell Pub. Co.

Brake, Josephine Winfield. As it happened: being a story in three books and several manners. Wash., D. C., Neale Co., 1899. c. 2-253 p. D. cl., $1.

A love story of American life.

***Braun**, Percival. The Master's way: an exposition of the esoteric or hidden meaning of many acts and words of Jesus, knowing which, we may hope to become like unto Him. Omaha, Neb., Newman Pub. Co., [1900.] c. 95 p. 12°, pap., 50 c.

***Brown**, Minnie Frances. The harvest rune, a thanks-giving; original verse and prose by M. F. Brown; il. by B. E. Ashby, original music by W. F. Leavitt. Chic., A. Flanagan, [1899.] c. 61 p. il. 12°, (The teacher's helper, v. 6, no. 3.) pap., 25 c.

***California**. *Supreme ct.* Reports of cases; C. P. Pomeroy, rep. v. 126, [1899.] San Francisco, Bancroft-Whitney Co., 1900. c. 34+788 p. O. shp., $3.

Champlin, J: Denison. Young folks' cyclopædia of persons and places. 3d ed. rev. N. Y., Holt, 1900. c. '80, '91, 1900. 3+958 p. il. por. O. cl., $2.50.

The present new edition is a thorough revision and correction of the text, which has been collated with the best authorities and brought down to date. To this revision have been added more than five hundred new articles, comprising the names of persons and places which have become prominent of late years and the events that have marked the world's progress. Many new illustrations have been provided, and the volume has been entirely reset and printed from new type.

***In this list, the titles generally are verbatim transcriptions (according to the rule of the American Library Association) from books received.* Books not received *are indicated by a prefixed asterisk, and this office cannot be held responsible for the correctness of their record.*

Choiseul-Gouffier, Madame (*La Comtesse*) de. Historical memoirs of the Emperor Alexander I. and the court of Russia; from the original French, by Mary Berenice Patterson; with an introd. and notes. Chic., A. C. McClurg & Co., 1900. c. tr. 20+321 p. por. D. cl., $1.50.

The first translation of this work into English. The writer had a profound admiration for Alexander, and knew him intimately from 1812 to 1825. The memoirs are accepted as an authority by students. They contain new details concerning the assassination of Paul I.; the conduct of Alexander during and after the conspiracy which gave him the empire; what took place during the campaign of 1812; the attitude of the Congress of Vienna when it learned of the escape of Napoleon from Elba, and concerning the tragic death of Alexander.

Churchill, Winston L. Spencer. London to Ladysmith *via* Pretoria. N. Y., Longmans, Green & Co., 1900. c. 11+496 p. D. cl., $1.50.

The author's experiences as a special correspondent with the British armies in South Africa, from the early days of the war until the relief of Ladysmith; includes the story of the fight in the armored train, Mr. Churchill's detention at Pretoria as a prisoner of war, his escape and subsequent service with the Natal army. There are several maps throwing light on the operations and various plans, among them one of the State's model schools in Pretoria where the British prisoners were confined.

***Clemens**, S: Langhorne, ["Mark Twain," *pseud.*] Writings. Autograph ed. [vs. 19 and 20.] Hartford, Ct., American Pub. Co., 1899. c. il. por. 8°, cl., ea., subs., $3.50 and $4.50; leath., $4; hf. mor., $5; full mor., $8.

Contents: v. 19. Sketches old and new. v. 20. Tom Sawyer abroad, Tom Sawyer, detective, and other stories, etc., etc.

***Close**, C: W: Phrenopathy; or, rational mind cure. 3d ed. Bangor, Me., C: W. Close, 1900. c. 54 p. por. 8°, (The minion ser., no. 1.) cl., $1.

***Colorado**. *Ct. of appeals.* Reports of decisions including part of the Jan. term, the April term, and part of the Sept. term, 1899; J: A. Gordon, rep. v. 13. N. Y., Banks Law Pub. Co., 1900. c. 19+672 p. O. shp., net, $5.

Cooksey, *Rev.* N. B., ["Little Deacon," *pseud.*] The devil unmasked. Olney, Ill., Cooksey Publishing Co., 1900. c. 3-268 p. D. cl., $1; pap., 50 c.

The Rev. N. B. Cooksey, of Olney, Illinois, writes in allegorical form of the special trials and temptations that made it difficult for him to live an ideal Christian life.

Cossins, G: The wings of silence: an Australian tale. Phil., Drexel Biddle, 1899. 4+293 p. D. cl., $1.25.

"The wings of silence" is a forsaken place in the desert regions of Australia. Two friends fall out about treasure, and one thinking he has killed the other returns to make amends to his mother and sister in England, trusting to his resemblance to the supposed dead friend. The clearing up is skilfully done.

Crockett, S: Rutherford. The Isle of the Winds: an adventurous romance. N. Y., Doubleday & McClure Co., 1900. c. '98, '99, 1900. 6+446 p. il. D. cl., $1.50.

This novel, published in *The Cornhill Magazine*, under the title of "Little Anna Mark," tells the story of a boy kidnapped at Aberdeen, Scotland, to be sold as a slave in Philadelphia in Colonial times. He escapes to an Indian tribe and later has wonderful adventures in the English possessions of the West Indies.

De Vinne, Theodore Low. Practice of typography: treatise on the processes of typemaking, the point system, the names, sizes, styles and prices of plain printing types. N. Y., Century Co., 1900. c. '99. 403 p. D. cl., net, $2.

The first of a series of treatises on the practice of typography by the founder of The De Vinne Press. Contains an illustrated description of the tools, processes, and systems of type-making, the names and descriptions of all sizes of book types, with specimens of each; numerous exhibits of the more important styles of roman, italic, black, and display-letter, including recent quaint styles designed for book printing, with tables of prices of types here and abroad, etc. It is a book which will be needed in every printing and publishing office, for it contains information not to be found in the ordinary grammars of printing nor to be gleaned from the specimen books of the type founders.

Dickens, C: Works. Temple ed. In 40 v. v. 34. N. Y., Doubleday & McClure Co., 1900. 13+485 p. col. il. 16°, limp leath., per v., 80 c.

Contents: v. 34. A tale of two cities.

Dunn, Martha Baker. Memory Street: a story of life. Bost., L. C. Page & Co., 1900. c. 4-312 p. il. D. cl., $1.25.

A romantic young girl, the descendant of a "family of readers," tells the story of her dreamy, uneventful life. She is the offspring of a long line of English ancestry, and the English and American ideals of the first half of the century are well contrasted. She meets her fate in Washington on the day of Gen. Grant's second inauguration.

Dye, Eva Emery. McLoughlin and old Oregon: a chronicle. Chic., A. C. McClurg & Co., 1900. c. 8+381 p. por. O. cl., $1.50.

The struggle between Great Britain and the United States for the possession of the vast and valuable territory of which Oregon forms a part, and the part played by McLoughlin, of the Hudson's Bay Company, are here set forth. The men and the women whose names are prominently associated with the pioneer movement are presented in life-like portraiture, and the conditions prevailing under the old regime—the semi-feudal government of the Hudson's Bay Company at Fort Vancouver—form a curious and fascinating portion of the story. The author also gives an account of the picturesque life in the mountains—the trappers, the Indians, and the missionaries, etc.

***Fischoeder**, F. Guide to practical meat inspection, including examination for trichina; tr. from the third newly revised edition, with annotations and additions by A. T. Peters. Chic., A. Eger, 1900. c. 21+11+236 p. il. pl. 8°, cl., $3; hf. mor., $3.50.

***Flitcraft**, Allen J. Life insurance agents' vade mecum setting forth the risks assumed and benefits guaranteed of 40 life insurance companies, etc. 3d ed. Oak Park, Ill., A. J. Flitcraft, 1900. c. 16°, leath., $2.

***Flitcraft**, Allen J. Life insurance manual; application agreements and complete policy forms of forty-five life insurance companies in America. 13th annual ed. Oak Park, Ill., A. J. Flitcraft, [1900.] c. por. 16°, leath., $2.

***Hamlin**, Benjamin Baird. The voice out of the cloud, and other discourses. Harrisburg, Pa., The Evangelical Press, [1899.] c. 3+499 p. por. 8°, cl., $1.50.

Hanney, P. M. How to gain health and long life. Chic., Hazel Pure Food Co., 1900. 11+114 p. D. cl., $1.50.

Contents: Food, and how to digest it; Foods, and how to detect their adulterations; Exercise, and how to take it; Pure air, and how to secure it; Pure water, and how to obtain it; Sleep, and how to obtain it.

Hardy, Francis H. To the healing of the sea: a novel. Phil., Drexel Biddle, 1900. c. 3+302 p. D. cl., $1.50.

The head of a New York City firm of stock-brokers, ruined by "Black Friday," escapes through the

care and money of his friend, and for a time trusts himself "to the healing of the sea." On board a great liner he meets a girl, also sent by the friend, and Cupid helps him forget gold and intrigues in stocks. Gives a stirring picture of Wall Street gambling.

***Harvey**, Almon Floyd, *and* Corton, E. L. Topical analysis of English grammar with library references; for advanced and review classes and normal institutes. Waterloo, Ia., Democrat Pub. Co., 1900. c. 38 p. 12°, pap., 25 c.

Henderson, G. F. R. Stonewall Jackson and the American Civil War; with introd. by Field-Marshal Viscount Wolseley. [New ed.] N. Y., Longmans, Green & Co., 1900. 2 v., 2+447; 4+528 p. pors. maps, O. cl., $4.

***Higgins**, Beth Bell. Memory pictures of Puget Sound region: essay. N. Y., Dodge Pub. Co., [1900.] c. 53 p. 16°, (Green pap. ser. no. 8.) pap., 25 c.

Hinkson, *Mrs.* Katharine Tynan, [*Mrs.* H. A. Hinkson.] Oh, what a plague is love! Chic., A. C. McClurg & Co., 1900. 151 p. D. cl., $1.

A youthful-spirited father of three unmarried daughters and two grown sons keeps them all anxious with his constantly recurring wish to marry again. The efforts of his children, all characters in their way, to coax him to settle down into an old man, make a charming story.

***Howard**, Francis E. The child-voice in singing treated from a physiological and a practical standpoint and especially adapted to schools and choirs. New rev. ed. N. Y., Novello, Ewer & Co., 1900. 138 p. 16°, (Novello school music course.) cl., 75 c.

***Hulbert**, Archer Butler. Red-men's roads, the Indian thoroughfares of the central west. Columbus, O., A. H. Smythe, 1900. 37 p. il. pls. maps, 8°, cl., $1.

Hume, Fergus Martin. Bishop Pendle; or, the Bishop's secret. N. Y. and Chic., Rand, McNally & Co., [1900.] c. 6+324 p. D. cl., $1.25.

The characters are taken from the peculiar and exclusive ecclesiastical society of a small English Cathedral town. Bishop Pendle, after being called from a social gathering to meet a stranger in his library seems disturbed, does several unusual things, and provokes the curiosity of his chaplain, a sneaky curate aiming at a living in the bishop's gift. Many peculiar theories based on circumstantial evidence are held by many people, and the end is wholly a surprise.

***Illinois**. *Supreme ct.* Reports of cases, v. 183; cont. cases in which opinions were filed in Dec., 1899, and Feb., 1900, and cases in which rehearings were denied at the Dec. term, 1899, and Feb. term, 1900, with proceedings had in the supreme court in memory of D: J. Baker, J. C. Conkling, and H. S. Greene; I: Newton Phillips, rep. Springfield, I: Newton Phillips, 1900. c. 712 p. O. shp., $2.25.

Jennings, Edwin B. People and property. N. Y., Abbey Press, [1900.] c. 109 p. por. D. cl., 50 c.

The writer divides his subject into four parts, "The gaining of wealth," "The sharing of wealth," "The using of wealth," and "Conclusions." The book deals with topics of current interest, the great trusts, landlordism, the struggle for existence on the part of the workingmen, etc. Shows that the property of the people is largely being grasped by a few trusts.

***Johnstone**, Julian E. Songs of sun and shadow. Bost., W. B. Clarke Co., 1900. c. 4+219 p. 8°, cl., $1.75.

Kelly, Edmond. Government or human evolution: justice. N. Y., Longmans, Green & Co., 1900. 11+360 p. D. cl., $1.50.

Mr. Kelly's work has grown out of his recent experience as a member of a Good Government Club in New York City. It is a study of "where individualism should end and collective action begin, where the doctrine of *laissez faire* should give place to the gospel of effort, where expediency should yield to justice, and above all what this justice is which we all of us aim at and none as yet is able to define."

***Kipling**, Rudyard. Writings in prose and verse of Rudyard Kipling. "Outward bound" ed. vs. 17, 18. N. Y., Scribner, 1900. 8+292; 14+330 p. il. 8°, cl., subs., per v., $2; hf. levant, $4.

Contents: v. 17. Early verse. v. 18. Stalky & Co.

Lasance, *Rev.* Francis Xavier, *comp.* Visits to Jesus in the tabernacle: hours and half hours of adoration before the blessed sacrament; with a novena to the Holy Ghost, and devotions for mass, holy communion, etc.; adapted and comp. from many approved sources. N. Y., Benziger Bros., 1900. 636 p. il. S. cl., $1.25; Amer. seal, $1.75.

Lewis, E. H., *comp and ed.* Specimens of the forms of discourse. N. Y., Holt, 1900. c. 8+367 p. S. (English readings.) cl, net, 60 c.

Gives specimens of five forms of discourse, that of criticism being added to the four primary types. Under the head of Exposition there is also a specimen of summary and, under that of Argumentation, a specimen brief. There are sixty examples all told, from forty different authors. The purpose of the collection is to furnish illustrations supplementary to lectures or a manual, and to supply material for the inductive inference of rhetorical principles on the part of the students.

***Loveland**, Frank O. A treatise on the law and procedure in bankruptcy. Raleigh, N. C., Southern Law Book Exchange, 1900. 1000 p. 8°, cl., net, $6.

Loveman, Rob. A book of verses. Phil., Lippincott, 1900. c. 95 p. D. cl., $1.

Luce, Rob. Going abroad? Some advice. New enl. ed. Bost., Rob. and Linn Luce, 1900. c. '97, 1900. 271 p. sq. S. cl., $1; pap., 50 c.

Among the topics treated are: Seasons and climates; Where to go for sight-seeing, for study, in search of health; Choosing steamer and cabin; Seasickness; Cost and detail of travelling abroad by rail, by boat, by bicycle, on foot; Hotels, pensions, lodgings, housekeeping; The universities; Study of art, music, and languages; Banking and currency; Shopping; Where to buy specialties; Photography; Souvenirs; Customs Houses; Baggage and clothing; Guide books.

Macdonald, Ronald. The sword of the king. N. Y., Century Co., 1900. c. 10+349 p. D. cl., $1.50.

A stirring English romance of the closing years of the seventeenth century. The heroine of its many adventures and hair-breadth escapes is Philippa Drayton, the daughtter of an aged baronet, who sides with William of Orange in his successful contest for the British throne. The author is the son of Dr. George MacDonald, the well-known writer, and this is his maiden effort in the field of romance.

***Macewen**, A. R. The Erskines. N. Y., Scribner, [imported,] 1900. 160 p. 12°, (Famous Scots.) cl., 75 c.

Mackall, Sally Somervell. Early days of Washington. Wash., D. C., Neale Co., [1900.] c. '99. 4-328 p. il. por. D. cl., $1.50.

A history of the city of Washington and of the District of Columbia. Contains sketches and portraits of many national and local personages.

***Mackey**, Albert Gallatin. History of Freemasonry; with the history of its introduction and progress in the United States; the history of the symbols of Freemasonry, and The history of the A. A. Scottish rite, by W. R. Singleton. Sec. 16-18. N. Y., Masonic History Co., [1900.] c. '98-1900. 3 pts., pl. por. 4°, pap., per section, $21.

McLaughlin, N. Monroe. The last man: a novel. Wash., D. C., Neale Co., 1900. c. 4-221 p. D. cl., $1.

Opens with a description of the 4th of July celebration in the city of Washington in 1926. Briefly tells the story of the Civil War in which Alfred Boyd took active part. On Washington's birthday in the following year he died, "the last man" on record of the brave men who had saved the union.

Macpherson, Hector. Spencer and Spencerism. N. Y., Doubleday, Page & Co., 1900. c. 7+241 p. D. cl., net, $1.25.

This is an authorized biography of Herbert Spencer. Mr. Macpherson, himself author and editor, has had the personal assistance of the famous writer in this work. *Contents:* Early life; Intellectual environment; Evolution of the evolution theory; Personal characteristics; The cosmos unveiled; The evolution of life; The evolution of mind; The economic, political, and ethical evolution of society; The evolution of religion; The philosophic and religious aspect of Spencerism.

***Markham**, Violet R. South Africa past and present: an account of its history, politics, and native affairs, followed by some personal reminiscences of African travel during the crisis preceding the war. N. Y., Scribner, [imported,] 1900. 12+443 p. pors. 12°, cl., $3.50.

***Marsh**, H: T. Voters' manual and argument settler, for the vest pocket; a strictly non-partisan compilation of political facts and statistics designed for ready reference. Chic., Plymouth Pub. Co., 1900. c. 62 p. nar. 24°, cl., 20 c.; leath., 35 c.

***Marshall**, Willis. Cycles: poems. Chic., R. R. Donnelley & Sons Co., 1899. c. 3+111 p. por. 12°, cl., $1.

***Maryland**. *Ct. of appeals.* Reports of cases, J. Shaaff Stockett, st. rep.; v. 45, cont. cases in Apr. and Oct. terms, 1876; rev. and annot. by W: H. Perkins, Jr. Balt., M. Curlander, 1900. c. 711 p. O. shp., subs., $4.

Mather, Irwin F. The making of Illinois: historical sketches. Chic., A. Flanagan, [1900.] c. 292 p. il. por. D. cl., $1.

Introductory chapters on Illinois and the Indian; the sketches are grouped under the headings, French and British occupation; Territorial period; State period and Civil War period. Brief bibliographies follow each chapter. List of governors of Illinois; Notable Illinois dates; Constitution of the state of Illinois.

Maury, Max. Paris and the Exposition: photographs and sketches; described by Max Maury. Chic., Laird & Lee., 1900. c. unp. obl. 24°, hf. cl., 75 c.; pap., 50 c.

An album of pictures taken from photographs of the monuments, public buildings, parks, etc., of Paris, with the buildings, etc., also, of the present Exposition. Each picture has a brief description.

***Mawson**, T: H. Art and craft of garden making; il. by C. E. Mallows and others; with plans, sections, and details of gardens and garden ornament; chapter heading by D. Chamberlain. N. Y., Scribner, [imported,] 1900. 17+224 p. 4°, cl., net, $7.50.

***Maynard**, —. Intestinal surgery. 2d ed. Phil., P. Blakiston's Son & Co., 1900. 12°, cl., $3.

Melville, G: J: Whyte. Uncle John: a novel; il. by S. E. Waller. [New ed.] N. Y., Longmans, Green & Co., 1900. 3-351 p. D. cl., $1.25.

Newbolt, *Rev.* W: C: Edmund. The dial of prayer: devotions for every hour for those who would wish to live near to God. N. Y., Longmans, Green & Co., 1900. 2+127 p. nar. S. cl., 75 c.

***New York**. Hamilton's N. Y. negligence cases classified; a complete coll. of all reported negligence cases decided by all the N. Y. state courts, from Jan. 1, 1899, to Jan. 1, 1900; prepared and ed. by T. F. Hamilton. 1899 annual. Alb., Matthew Bender, 1900. c. 11+179 p. O. pap., $1.50.

***New York**. The code of criminal procedure of the state, as amended, including 1893, 1894, 1895, 1896, 1897, 1898, 1899, and 1900; with notes of decisions, a table of sources, complete set of forms, and a full index. 19th rev. ed. Alb., Banks & Co., 1900. c. 25+551 p. S. limp cl., $2.

Owen, J: S., *M.D.* "Gramma": the autobiography of a cat. Detroit, Mich., American Publishing Co., [1900.] c. '99. 4-86 p. il. D. pap., 25 c.

***Owen**, Marguerite Cunliffe, ["Mme. la Marquise de Fontenoy," *pseud.*] William II., Germany, Francis Joseph, Austria-Hungary; by Mme. la Marquise de Fontenoy. Phil., G: Barrie & Son, [1900.] c. 2 v., pl. por. 8°, (Secret memoirs of the courts of Europe from the 16th to the 19th century, v. 11-12.) cl., $20.

***Parks**, J. A. Parks' imperial anthems, no. 2: a choice collection of choruses, quartets, and responses for the choir. York, Neb., J. A. Parks Co., 1900. c. 124 p. 4°, bds., 75 c.

***Partridge**, Orlando L. Candy maker's blue book: containing valuable formulas for confectioners, and bakers. Pocket ed. Alpena, Mich., O. L. Partridge, 1899. c. 159 p. 24°, cl., $2.50.

Pease, Verne S. In the wake of war: a tale of the south under Carpet-bagger administration. Chic. and N. Y., G: M. Hill Co., 1900. c. 4+440 p. D. cl., $1.25.

The scene is laid chiefly in Tennessee in the years immediately following the close of the Rebellion. Gives a telling picture of the conditions brought about by Northern "Carpet-baggers," which made it so difficult for Southerners to reconstruct their devastated homes. Describes the secret work of Ku-Klux-Klan. The attitude of Gen. Thomas towards his conquered foes is warmly praised. The emancipated slaves are important elements in a fine love story.

***Pennsylvania**. A treatise on the liquor laws of Pa.; by Calvin G. Beitel. Phil., T. & J. W. Johnson & Co., 1900. c. 25+396 p. O. shp., $4.

Piatt, J: Ja., *ed.* The Hesperian tree: an annual of the Ohio valley—1900. Cin., O., G: C. Shaw, 1900. c. 436 p. il. Q. bds., net, $5.

A literary miscellany in prose and verse—comprising original stories, sketches, essays, and poems the writers of which are native to or identified with the Ohio Valley; they are accompanied by or illustrated with full-page reproductions by the best current processes, of pictures and drawings as well as works of sculpture, by artists also native to or identified with the Ohio Valley. With very few exceptions each lit-

erary contribution has been specially written for or offered by its author for original publication in this annual. The book is a very fine one, printed on fine hand-made deckle-edge paper. Among the contributors are W: D. Howells, Mary Hartwell Catherwood, J: Hay, Ja. Lane Allen, and Ja. Whitcomb Riley.

Plutarch, [*Lat.* Plutarchus.] Plutarch's lives of Alexander the Great and Julius Cæsar; tr. by J. and W. Langhorne. N. Y., Cassell, 1900. 192 p. T. (Cassell's national lib., new ser., v. 7, no. 360.) pap., 10 c.

***Pratt**, Anne. Flowering plants, grasses, sedges, and ferns of Great Britain and their allies the club mosses, horsetails, etc. New ed., rev. by E: Step. N. Y., F: Warne & Co., 1900. 4 v., ea., 286 p. col. pls. 12°, cl., per set, $18.

Raymond, G: Lansing. Representative significance of form: an essay in comparative æsthetics. N. Y., Putnam, 1900. c. 24+514 p. D. (Comparative æsthetics, no. 2.) cl., $2.

This volume completes a series of essays begun several years ago on the subject of comparative æsthetics. But while the last to be published, it is the second in the order in which the numbers of the series are to be arranged, and was the first to be planned and written.

Reed, S: B. House-plans for everybody, for village and country residences costing from two hundred and fifty dollars to eight thousand; including full descriptions and estimates in detail of materials, labor, cost, and many practical suggestions. [New enl. ed.] N. Y., Orange Judd Co., 1900. c. 243 p. D. cl., $1.

Reid, Whitelaw. Problems of expansion as considered in papers and addresses. N. Y., Century Co., 1900. c. '98-1900. 10+294 p. D. cl., $1.50.

The titles of the eleven papers are: The territory with which we are threatened; Was it too good a treaty? Purport of the treaty; The duties of peace; The open door; Some consequences of the treaty of Paris; Our new duties; Later aspects of our new duties; A continental union; Our new interests; Unofficial instructions.

***Remington**, E: P. Annual newspaper directory for 1900; a list of all newspapers and other periodical publications of the United States and Canada. Pittsburg, Pa., E. P. Remington, [1900.] c. 8°, cl., $5.

***Robinson**, Byron, *M.D.* The vagina and perineum and how to amend them. Chic., Clinic Publishing Co., 1900. 134 p. 8°, cl., $1.50.

***Ross**, Denman Waldo, *and* Parker, Edgar O., *and* Patchett, S. Clifford, *illus.* Illustrations of balance and rhythm for the use of students and teachers. Bost., W. B. Clarke Co., [1900.] c. [Designs] in portfolio, bds., net, $3.

***Rowell** G. P. American newspaper directory. 32d year. N. Y., G. P. Rowell & Co., 1900. c. 1424 p. por. 8°, cl., $5.

***Scott**, Lindley, *M.D.* Clinical examination of urine; with an atlas of urinary deposits. Phil., P. Blakiston's Son & Co., 1900. col. pls. 4°, cl., net, $5.

Secret (The) instructions of the Jesuits; from the London ed., printed for J: Walthoe, jr., over against the Royal Exchange in Cornhill, 1723. N. Y., Truthseeker Co., [1900.] 5-60 p. S. (Truthseeker lib., no. 74.) pap., 15 c.

Shaw, G: Bernard. An unsocial socialist. N. Y., Brentano's, 1900. 3+373 p. D. cl., $1.25.

The "socialist" who is "unsocial" bears the name of Sidney Trefusis. He is a young Englishman who has inherited a great fortune from his father made in trade. The young man thinks this fortune not honestly obtained, as he condemns as dishonest the methods by which it was gathered together. He has remarkable theories about life and living and other things which he endeavors to carry out, by assuming the garb of a workingman and living his life. The story is merely the medium of the writer's socialistic theories, which are often presented so grotesquely, that one is left in doubt whether the book is a travesty of socialism or not.

Sinai and Olympus: parallels in heathen myth and Hebrew scripture, by A Texas Pagan. N. Y., Truthseeker Co., [1900.] c. '99. 113 p. il. O. (Truthseeker lib., no. 76.) pap., 50 c.

The author finds the origin of many of the Bible stories in Hebrew and Greek mythology. He does not of course believe in the divine inspiration of the Scriptures.

Smith, Isabel. The minister's guest: a novel. N. Y., Appleton, 1900. c. 3+400 p. D. (Town and country lib., no. 286.) cl., $1; pap., 50 c.

A young girl brought up among her father's people who are of the Church of England, is sent for a year before coming of age to live among her mother's people who are strict-living dissenters. The contrast between her careless, warm-hearted rector uncle and her conscientious, colorless, dissenting preacher uncle is happily brought out. Love changes many of the girl's ideas.

Spahr, C: Barzillai. America's working people. N. Y., Longmans, Green & Co., 1900. c. '99, 1900. 6+261 p. D. cl., $1.25.

The chapters of this book were not prepared to establish any thesis, but to ascertain conditions as they are seen by the working people themselves. *Contents:* The old factory towns in New England; The new factory towns in the South; A primitive community; The negro as an industrial factor; The negro as a citizen; The coal miners of Pennsylvania; The iron centres; The trades-union movement in Chicago; The Mormons; the northern farm.

Spurgeon, C: Haddon. Autobiography of Charles H. Spurgeon; comp. from his diary, letters, and records, by his wife and his private secretary. v. 4, 1878-1892. N. Y. and Chic., Revell, 1900. 5+386 p. il. O. cl., $2.50.

Contents: Father's furlough, and how I shared it; A double silver wedding; Enquirers and converts; Westwood; A typical week's work; Letters on private and public affairs, 1856-1890; Mr. Spurgeon's opinions on subjects of general interest; Appreciative correspondents, 1855-1890; In the sunny South; Unabated affection between pastor and people; Jubilee joys; The "down-grade" controversy, from Mr. Spurgeon's standpoint; Mr. Spurgeon as a literary man; Last Letters from Mentone, etc.

Sudermann, Hermann. Frau Sorge: roman; with introd. and notes, by Gustav Gruener. N. Y., Holt, 1900. c. 18+268 p. por. S. cl., net, 80 c.

This novel has in ten years gone through forty-five editions in Germany. It is particularly adapted for reading with both younger and older students studying German, being thoroughly modern in the best sense of the word. To make the text available for general class-room use, it has been deemed best to cut out one rather long episode. In putting together the notes the aim has been to facilitate rapid, though idiomatic, translation. Hence some attention has been given to the particles.

***Summers**, J: E., *jr.*, *M.D.* Modern treatment of wounds. Omaha, Neb., Medical Publishing Co., 1899. 149 p. 12°, cl., $1.50.

***Texas**. *Cts. of civil appeals.* Reports, during the months of Apr., May, June, and Oct., 1899; A. E. Wilkinson, B. R. Webb,

reps. v. 21, 1899. [Austin,] pub. by the state [Texas,] 1900. c. 31+760 p. O. shp., $3.

Tompkins, Eliz. Knight. Talks with Barbara: being an informal and experimental discussion from the point of view of a young woman of to-morrow, of certain of the complexities of life particularly in regard to the relations of men and women. N. Y., Putnam, 1900. c. 6+279 p. D. cl., $1.50.

Barbara is a bright, energetic, good girl who has many instructive talks with a man friend on the following subjects: Children's magazines; Marriage; Dowries; The tree of knowledge; Masculine and feminine honor ; Nice girls in real life *vs.* Nice girls in novels; Race prejudice; Personal charm; Irritability; Young girls; Being provincial; Barbara herself, etc.

Truthseeker collection of forms and ceremonies; original and selected; for the use of liberals. N. Y., Truthseeker Co., [1900.] 2-119 p. (Truthseeker lib., no. 75.) pap., 25 c.

Forms for marriage, death, and baptism, etc.

***Tussing**, Perry Irwin. Experiments in general chemistry; nonmetals used in the chemical laboratory of the Ohio normal university. Ada, O., University Herald Press, [1900.] c. 64 p. 12°, pap., 25 c.

***United States.** *Supreme ct.* Reports, v. 176, Oct. term, 1900; J. C. Bancroft Davis, rep. N. Y., Banks Law Pub. Co., 1900. c. 25+712 p. O. shp., $2.50.

Wilkins, Mary E. The heart's highway: a romance of Virginia in the seventeenth century. N. Y., Doubleday, Page & Co., 1900. c. 4+308 p. D. cl., $1.50.

A story of Virginia, beginning in the year 1682; the hero is a convict of a good English family, who is tutor to the heroine, pretty Mistress Mary Cavendish. The scene is laid just after Bacon's Rebellion, a dramatic incident being the destruction of the young tobacco crop to elude the navigation act.

Williamson, Horace G. Old hollyhocks, and other poems and recitations. Cin., O., G: C. Shaw, 1900. c. '99. 3-57 p. D. cl., $1.

***Wilmot**, Sydney Marow Eardley. Our fleet to-day, and its development during the last half century. Rev. ed. of "The development of navies during the last half century." N. Y., Scribner, [imported,] 1900. 16+328 p. il. 12°, cl., $1.75.

Wilson, *Mrs.* Lester S. Mrs. Sinclair's experiments. Kansas City, Mo., H. T. Wright, 1900. c. 4+238 p. D. cl., $1.

Stella Sinclair is a widow who had had a sad experience as a married woman. She has little belief in men's honor, and her experiments are made upon her many male admirers, single and married. Her studies of human nature do not make her any more optimistic. The story is told through letters.

***Woolman**, *Mrs.* Mary Schenck. A sewing course; with models and directions as to stitches, materials, and method. 2d ed. rev. N. Y., F: A. Fernald, University Bookstore, 1900. n. p. interleaved with bristol board, 8°, hf. leath., net, $3.

Wooster, Lizzie E. The Wooster arithmetic for grade 1. Topeka, Kan., Crane & Co., 1900. c. '99. 112 p. il. sq. D. cl., 25 c.

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New York, Hamilton's annual, 1899... 1.50

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Choiseul-Gouffier, Historical memoirs of Alexander I. and the court of Russia.. .... 1.50
Dye, McLoughlin and old Oregon..... 1.50
Hinkson, Oh, what a plague is love!... 1.00

MASONIC HISTORY CO., 63 Barclay St., New York.
Mackey, History of Freemasonry, Sec. 16-18.. .....per sec., 21.00

MEDICAL PUBLISHING CO., Omaha, Neb.
Summers, Modern treatment of wounds. 1.50

NEALE CO., 431 11th St., Washington, D. C.
Brake, As it happened..... 1.00
Mackall, Early days of Washington.... 1.50
McLaughlin, The last man..... 1.00

NEWMAN PUB. CO., Omaha, Neb.
Braun, The Master's way..... 50

NOVELLO, EWER & CO., 21 E. 17th St., New York.
Howard, The child-voice in singing.... 75

ORANGE JUDD CO., 52 Lafayette Pl., New York.
Reed, House-plans for everybody, new enl. ed.. .... 1.00

L. C. PAGE & CO., 196 Summer St., Boston.
Dunn, Memory street.... ..... 1.25

J. A. PARKS CO., York, Neb.
Park's imperial anthems, no. 2..... 75

O. L. PARTRIDGE, Alpena, Mich.
Partridge, Candy maker's blue book.... 2.50

I. NEWTON PHILLIPS, Springfield, Ill.
Illinois, *Supreme ct.*, Repts., v. 183 (Phillips).. .... 2.25

PLYMOUTH PUB. CO., Chicago.
Marsh, Voter's manual and argument settler for the vest pocket.....20 c.; 35

G. P. PUTNAM'S SONS, 29 W. 23d St., New York.

Allen, Hilda Wade..... $1.50
Raymond, Representative significance of form..... 2.00
Tompkins, Talks with Barbara..... 1.50

RAND, MCNALLY & CO., 61 E. 9th St., New York; Adams St., Chicago.

Hume, Bishop Pendle..... 1.25

E. P. REMINGTON, Pittsburg, Pa.

Remington, Annual newspaper directory, 1900..... 5.00

FLEMING H. REVELL CO., 156 Fifth Ave., New York; Madison St., Chicago.

Spurgeon, Autobiography, v. 4..... 2.50

G. P. ROWELL & CO., New York.

American newspaper directory, 32d year..... 5.00

CHARLES SCRIBNER'S SONS, 153-157 Fifth Ave., New York.

Kipling, Writings in prose and verse, vs. 17, 18.....ea., subs., $2; 4.00

CHARLES SCRIBNER'S SONS IMPORTATIONS, 151-153 Fifth Ave., New York.

Macewen, The Erskines..... 75
Markham, South Africa, past and present..... 3.50
Mawson, Art and craft of garden making.....net, 7.50
Wilmot, Our fleet to-day..... 1.75

GEORGE C. SHAW, 53 Pickering Bldg., Cincinnati, O.

Piatt, The Hesperian tree, 1900...net, 5.00
Williamson, Old hollyhocks..... 1.00

A. H. SMYTHE, Columbus, O.

Hulbert, Red-men's roads..... $1.00

SOUTHERN LAW BOOK EXCHANGE, Raleigh, N. C.

Loveland, On law and procedure in bankruptcy.....net, 6.00

H. S. STONE & CO., Eldridge Court, Chicago.

Atlay, Famous trials of the century.... 1.75

STATE OF TEXAS, Austin, Tex.

Texas, *Cts. of civil appeals*, Repts., v. 21 (Wilkinson)..... 3.00

TRUTHSEEKER CO., 28 Lafayette Pl., New York.

Secret instructions of the Jesuits..... 15
Sinai and Olympus..... 50
Truthseeker collection of forms and ceremonies..... 25

UNIVERSITY HERALD PRESS, Ada, O.

Tussing, Experiments in general chemistry..... 25

F. WARNE & CO., 103 Fifth Ave., New York.

Pratt, Flowering plants, grasses, sedges, and ferns of Great Britain, 4 v, per set, 18.00

WEST PUB. CO., 52-58 W. 3d St., St. Paul, Minn.

Atlantic reporter, v. 45..... 4.00

H. T. WRIGHT, Kansas City, Mo.

Wilson, Mrs. Sinclair's experiment.... 1.00

E. & J. B. YOUNG, 7-9 W. 18th St, New York.

Barwick, New pocket Spanish-English and English-Spanish dictionary.75 c.; 1.00

RECORD OF CHEAP SERIES.

STREET & SMITH, 238 William St., New York.

Alliance Library, 12°, 10 c.

No.
14. John Ploughman's talk. Spurgeon, Rev. C. H.

Arrow Library, 12°, 10 c.

124. Cleopatra. Haggard, H. Rider.

Eagle Library, 12°, 10 c.

164. Couldn't say no. Habberton, J:

Magnet Detective Library, 12°, 10 c.

135. Crime of the French cafe. Carter, N.

Medal Library, 12°, 10 c.

56. Nature's young noblemen. McCormick, Brooks.

RECENT ENGLISH BOOKS.

AYTOUN, W. E. Lays of the Scottish cavaliers and other poems. N. Y., Scribner, [imported,] 1900. 8 + 280 p. 16°, cl., $1.40.

BICKERSTETH, S: Life and letters of Edward Bickersteth, Bishop of South Tokyo. N. Y., Scribner, [imported,] 1900. 15 + 496 p. 8°, cl., $4.20.

BINYON, L. Thomas Girtin, his life and works: an essay. Seeley. Fol. 42s., net.

BOURNE, G. C. Intro. to study of comparative anatomy of animals. v. 1: Animal organization: Protozoa and cœlenterata. Bell. 7⅜ x 4⅞, 286 p. cr. 8°, 4s. 6d.

BRYCE, G. Remarkable history of Hudson's Bay Company, incl. that of French traders of northwestern Canada and of the Northwest, XY, and Astor Fur Companies. Low. 8½ x 5½, 524 p. il. maps, 8°, 14s., net.

BURTON, J: Hill. The book hunter: Essays. N. Y., Scribner, [imported,] 1900. New cheaper ed. 8 + 417 p. 12°, cl., $1.40.

BURTON, J: Hill. The Scot abroad: Essays. N. Y., Scribner, [imported,] 1900. New cheaper ed. 9 + 488 p. 12°, cl., $1.40.

DALZIEL, Hugh. The fox terrier and all about it. N. Y., Scribner, [imported,] 1900. New ed. rev. and brought up to date by J. Maxtee. 154 p. 12°, cl., $1.

FLETCHER, J. S. Picturesque history of Yorkshire: history, topography, antiquities of cities, towns, and villages, founded on personal observations during many journeys through three ridings. Dent. v 2. 10 x 7⅛, 420 p. imp. 8°, 7s. 6d., net.

GANTHONY, Rob. Practical ventriloquism and its sister arts: a revelation in vocal phonetics, being a thoroughly reliable guide to the art of voice throwing and vocal mimicry by an entirely new system. 12 + 155 p. 12°, cl., $1.

GREENE, W. F., *M.D., ed.* Notes on cage birds; or practical hints on the management of British and foreign cage birds, hybrids, and canaries, N. Y., Scribner, [imported,] 1900. Second series. 9+340 p. 12°, cl., $2.40.

HARRIS, T. F. Hand book of acoustics for the use of musical students. N. Y., Scribner [imported,] 1900. 8 + 286 p. 12°, cl., $1.25.

HAWEIS, *Mrs.* H. R. Chaucer for schools, with the story of his times and his work. N. Y., Scribner, [imported,] 1900. New ed. with corrs. and additions. 27 + 188 p. 8°, cl., $1.

IBSEN, H: Love's comedy; tr. with an introd. and notes by C. H. Herford. N. Y., Scribner, [imported,] 1900. 19 + 167 p. sq. 12°, cl., net, $1.40.

KENNEDY, *Sir* W: Hurrah for the life of a sailor! Fifty years in the Royal Navy. N. Y., Scribner, [imported,] 1900. 14 + 356 p. 8°, cl., $5.

LLOYD, Freeman. The Whippet and race dog; how to breed, rear, train, race, and exhibit the Whippet, with the fullest particulars relating to the breed on the track and show-bench, the management of race meetings, and original plans of courses. N. Y., Scribner, [imported,] 1900. 6 + 204 p. 12°, cl., $1.40.

MACKENZIE, M. Social and political dynamics: exposition of function of money as measure of contract, trade, and government viewed from principles of natural philosophy and jurisprudence, in refutation of economic dogmas. Williams & N. 9 x 5½, 448 p. 8°, 10s. 6d.

The Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JUNE 16, 1900.

The editor does not hold himself responsible for the views expressed in contributed articles or communications.

All matter, whether for the reading-matter columns or advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

Books for the "Weekly Record," as well as all information intended for that department, should reach his office by Tuesday morning of each week.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellers depend on the PUBLISHERS' WEEKLY solely for their information. The Record of New Publications of the PUBLISHERS' WEEKLY is the material of the "American Catalogue" and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—LORD BACON.

KNOWLEDGE OF STOCK AND CUSTOMERS.*

IT would seem superfluous to point out that the commercial traveller should make himself thoroughly and perfectly familiar with the entire stock of the house by which he is employed; yet it has happened that travellers have not deemed it worth while to post themselves on any but the new lines that they happened to carry on a particular trip, thus delaying, if they did not altogether lose, a sale on stock several years old. If a book is mentioned the traveller should be able to state instantly whether or not it is in print. It is also of utmost importance that he should be intimately acquainted with prices, so as to be able to give from memory, or from his pocket price-book, the price of any book the instant it is asked.

Next to having a thorough knowledge of his own stock and business, it is necessary that the traveller be familiar with that of his customer. He should know, approximately, at least, what kind of a business his customer is doing, what class of people patronizes him, and what lines would be best suited to the needs of that class. He may make a miss in that direction some times; but a knowledge of human nature, and close observation and investigation, will before long help him on the right scent.

It requires little tact or ability to sell goods to a customer who is bent only on getting all he can on credit, without due consideration of the matter of making payment when due. It may, however, require considerable tact to properly treat a customer whose intentions are honorable, but whose resources, ability, or experience are limited. A reliable traveller's view of the standing of a customer—of his personality, his characteristics and his business methods—should be of inestimable value to his employer or to his credit-man. The points upon which the traveller should aim to inform himself are: How does this man conduct his business? What is he? Who is he? How does his store look—is it a clean, tidy, business-looking place? Does he conduct his business himself or leave it to his clerks? Is he mixed up in outside affairs, or does he concentrate his energies and time on conducting his own affairs? Is his store management economical? How does he live—extravagantly of modestly? These are all questions which a man of average intelligence and habits of observation can train himself to obtain answers for, and to weigh these carefully and report them dispassionately to his employers. Upon this one qualification of the commercial traveller much of the prosperity of his house, as well as of his own usefulness to it, will depend.

A more or less intimate knowledge of the standing of his customers will also considerably assist the commercial traveller in despatching his business. If he knows the purchasing capacity of the people with whom he deals he will save himself much worry as well as time. If a buyer is known or suspected to be dishonest, let him be treated with only on a cash basis. If necessary he should be told frankly why credit cannot be extended to him. If a customer is worthy of credit up to a limit, he may be supplied with what he really needs without going beyond the limit fixed for his credit. Should he insist upon buying beyond his capacity, the traveller may tell him plainly in a tactful and friendly way that at present he does not wish to carry him for more than a given amount. If the customer be a sensible man he will take no offense; if he is not a sensible man it would be unsafe to carry him any way.

* Continuation of the series of "The Profession of Bookselling," from P. W., May 5. 1900, p. 924. A list of authorities quoted will be given on conclusion.

Of course, no sensible traveller will try to load up even those of his customers who may be able to stand the pressure. It may succeed once or twice but inevitably there will be a "slump," and the traveller's reputation and usefulness will suffer for a time. With a small customer the trick of overloading will generally result in a loss. Disgust of the small dealer at his own bad judgment will be mingled with distrust of the salesman who persuaded him to take the risk and he will thereafter buy none of his stock that he can get along without. Thus the retailer suffers, and the publisher loses what might have become a good customer. It will always be found better policy and safer trading to *under* state than to *over* state, to advise moderate rather than lavish purchases to most customers.

All travellers of experience understand perfectly well that, having once won the confidence and patronage of a retail dealer, he is influenced to a great extent by their advice and recommendations. It follows, then, that these should be offered intelligently and in the strictest good faith, with an earnest purpose on the part of the salesman to subserve the best interests of his customer. Their interests, after all, are identic. The more goods the retailer sells the more he will buy from the wholesale house which has won confidence through an honest and careful representative. A bill of goods which is unprofitable for him to buy is unprofitable for the wholesale house to sell him and *vice versa*.

INTERNATIONAL LITERARY AND ARTISTIC CONGRESS.

An International Congress on literary and artistic property will be held in Paris from July 16 to 21, the Minister of Public Instruction presiding at the opening meeting. In order to ensure the drafting of a literary and artistic copyright bill which may serve to unify existing copyright laws, the organizing committees, over which René Fouret and Eugène Pouillet preside, call particular attention to some questions of a new or special character in the programme of the Congress. The Congress subscription is fixed at 25 francs to defray cost of printing, correspondence, and other expenses, and payment must accompany applications for membership, to be made to M. Champenois, Trésorier de la Commission d'Organisation, Boulevard St. Michel, 66, Paris. Communications relative to the programme must be sent to Jules Lermina, Secrétaire perpétuel de l'Association Littéraire et Artistique Internationale, Boulevard Port Royal, 19, Paris, or to Edouard Sauvel, Secrétaire Général du Syndicat des Sociétés Littéraires et Artistiques, Place d'Iéna, 1, Paris.

THE BEADLE DIME NOVEL.

The New York *Sun* recently referred in a kindly reminiscent mood to "The Novels of Mr. Beadle" which brought out a number of comments by the *Sun's* readers. Among these is a letter by Edward S. Ellis which we reprint as a contribution to the history of publishing in this country.

"It did me good," says Mr. Ellis, "to read the jovial letter of your Utica correspondent, and still more good to read your genial editorial, 'The Novels of Mr. Beadle.' You will understand the cause of this pleasure on my part when I state that I'm the fellow who wrote 'Seth Jones,' 'The Hunter's Cabin,' and a whole lot of Beadle's dime novels, the names of which at this day I cannot recall. Out of that revelry of pen and imagination, I have but a solitary memento—'Seth Jones,' which a Brooklyn friend presented to me some time since.

"It seems a good while ago, when I was in my teens, that I timidly sent the MS. of 'Seth Jones' to the publisher, and in return received a liberal check and the invitation to sign a contract, which I did with boyish eagerness, after which, for several years, you couldn't hold me. The first dime novel was written by Ann S. Stephens, and associated with her were Col. A. J. H. Duganne, Mrs. Mary A. Denison, Capt. Mayne Reid, and a well-known Episcopal clergyman who wrote under a *nom de plume*. Bret Harte, some time later, made a partial agreement to join this corps, but accepted an offer from another publisher. So I believed I was in good company.

"I have never thought that those dime novels had much literary merit, but I often felt in later years that they were unjustly condemned. In the first place, as you have stated, they were clean; there was nothing 'Frenchy' in their make up, and to quote from the *North American Review*, of July, 1864, they did not pander to vice in the remotest form. If the incidents were stirring, the heroes were men, not boys, and there was no temptation held out to youths to engage in rash or reckless adventure. In my own case, I know I was always conscientious, and more than once Mr. Victor, the accomplished editor, told me I put too much religion and morality in my stories. This may sound incredible, but Mr. Victor, the only surviving member of the old house of 98 William Street, will confirm it. I saw 'Seth Jones' translated into several languages, and myself claimed as a native of other lands, while the sale went into the hundred thousands. I have written a good many juveniles since, but they are bound in cloth, sell for $1.25 a volume, are admitted to have the right kind of a moral tone, may be found in hundreds of Sunday-school libraries, and yet they are no better in the respect named than the old-time dime novel.

"The disrepute into which the dime novel fell, however, had its cause. One day Mr. Beadle pointed out an employee to whom he was paying $16 a week. 'He is from Nova Scotia,' he said, 'and the best thing about him is that he is absolutely satisfied with his situation. He will never ask for an advance in wages, nor seek any other situation.' Six weeks from that day this employee quietly

threw up his job, and, in connection with Irwin P. Beadle, began publishing the 'Ten Cent Novels.' Then this former employee, Mr. George L. Monroe, quietly got rid of Mr. Beadle, and began his career as a publisher which made him a millionaire several times over. Those cheap novels were the stepping stone to his fortune, and if there was ever unmitigated trash, they belonged to that class. But they had a prodigious sale, and Mr. Beadle, against my protest, began lowering the tone of his publications to the same plane, and I quit. Thus, with some justice, the 'dime novel' became the synonym for trash, sensationalism, and nearly all that is degrading in literature. I grew to detest the name, and was glad when they passed out of existence."

Another correspondent supplies the following information relating to the art features of the old-fashioned salmon-colored series of fiction:

"You mention the covers, the contents, the writers, the editor, Mr. Victor, but say nothing about the illustrator and engraver. Both of these were important personages in their time. The artist was George White, now dead, an imitator of Darley; the engravings were the work of the establishment of Nathaniel Orr. Who among the old codgers—yes, young codgers—does not recognize these signatures? The joint product of these two was responsible for more detective, Buffalo Bill, and Indian pictures than the whole world combined. They were co-laborers with Beadle and Adams in the field which ired, pleased and tickled the pedagogues. Mr. Orr is still living a quiet country life. The illustratons were produced at N. 52 John Street in this city, a building filled with reminiscences.

"It would make interesting reading if either Mr. Victor or Mr. Orr could be induced to write down their reminiscences and experiences. At the time they started in life New York was young, and literature, business and art in their swaddling clothes. The Harpers, Appletons, Putnams, and others were struggling, but at the same time laying the foundations for future reputations. It was a time when integrity, probity, and, most of all, downright hard work assured a competence."

THE HUB COMPLIMENTS PHILADELPHIA'S LITERARY MEN.

At a dinner recently given in honor of the author of "Hugh Wynne," by the Tavern Club of Boston, Professor Charles Eliot Norton, according to *Lippincott's Magazine*, said that "the 'Hub' is for the present in things of the mind and fancy at the under side of the wave, a bold admission, but that Philadelphia possesses the three national leaders in fiction and medicine, in criticism, and in philosophical history: and he named them—Dr. S. Weir Mitchell, Dr. Howard Furness, author of 'The Variorum Shakespeare,' and Dr. Henry C. Lea, author of 'Superstition and Force,' and that these three eminent names gave the palm to Philadelphia in the realm of intellect. Moreover, the chary critic insisted that Dr. Weir Mitchell's last poem, 'Ode on a Lycian Tomb,' stands at the head of American lyric poetry."

OBITUARY NOTES.

Lucretia Peabody Hale died June 12, in Boston, in her eightieth year, having been born in Boston in 1820. She was the oldest surviving sister of the Rev. Dr. Edward Everett Hale, and, like him, was a writer of note. Miss Hale was deeply interested in educational work and the charities of Boston. In a great measure that city is indebted to her for the present movement in regard to vacation schools and the teaching of sewing and morals in the public schools. Among her books are "The Wolf at the Door." "Peterkin Papers," "The Last of the Peterkins," "The Struggle of Life," "Seven Stormy Sundays," "The Lord's Supper and Its Observance," "Art Needlework," "An Uncloseted Skeleton" (with the late E. L. Bynner), "Stories for Children" and "The New Harry and Lucy" (with Dr. Hale).

LITERARY AND TRADE NOTES.

D. Appleton & Co. will publish early in the fall "The Life and Letters of Thomas H. Huxley," edited by his son, Leonard Huxley.

Wilbur B. Ketcham, 7 West Eighteenth Street, New York, has purchased the remaining bound stock of the A. D. F. Randolph Co., and is prepared to fill orders for any of their publications.

D'Annunzio's new novel, "Il Fuoco," is being translated into English by Mrs. Heinemann, the wife of the well-known English publisher who expects to publish the book some time before the fall.

"Hilda Wade," it appears, is not the only unpublished novel left by Grant Allen. There is another, entitled "The Linnet," which is said to contain some graceful love making, with the Tyrol for a background.

Doubleday, Page & Co. have in press a volume, entitled "The Lawyer's Alcove," a collection of "poems by the lawyer, for the lawyer, about the lawyer," edited by Ina Russelle Warren, with an introduction by Chauncey M. Depew.

Hutchinson & Co., London, will publish shortly the last book Mrs. Lynn Linton wrote before her death, entitled "The Second Youth of Theodora Desanges." They also announce a new novel by Ernest Rhys, entitled "The Whistling Maid."

John Jay Chapman has arranged with his publishers, Charles Scribner's Sons, for the publication of a twenty-five-cent edition of his "Causes and Consequences." For this paper edition application should be made to the Chambers Printing Company, No. 24 New Chambers Street, New York.

The Abbey Press will publish shortly a book by the Rev. Frederick Stanley Root, entitled "What is the Matter with the Church?" The author is said to "deal with pessimistic facts in an optimistic spirit, and while strongly indicting the traditional church, he shows that faithful are the wounds of a friend."

The Shakespeare Press, Westfield, N. J., will act as American agents for a French

translation of Shakespeare's sonnets, made by Fernand Henry, to which reference has already been made by us. Mr. Henry has added a bibliography which is said to be most exhaustive in its list of titles of works written upon this subject.

LOUIS RHEAD, the artist, has made an etching of the only authentic portrait of Izaak Walton, painted from life by Houseman, and preserved in the National Portrait Gallery in South Kensington. The edition is limited to 250 signed copies on Japan paper, which will be sold by subscription only. The artist's address is Flatbush, N. Y.

P. BLAKISTON'S SON & CO., of Philadelphia, have secured the balance of the edition of "American Spiders and Their Spinning Work," by Rev. Henry C. McCook, Vice-President of the Academy of Natural Sciences, Philadelphia. This work contains a large number of colored illustrations and is a standard among entomologists.

THE FREDERICK A. STOKES COMPANY will publish as soon as possible "Wounds in the Rain," the volume of short stories about the Cuban war, finished shortly before his death, by Stephen Crane. They have also made arrangements to publish a long story of Irish life, entitled "O'Ruddy," which Mr. Crane completed some time before his death.

LOTHROP PUBLISHING COMPANY call attention to the fact that Elbridge S. Brooks's new book, entitled "With Lawton and Roberts," is one long story telling of a young American who served both in the Spanish-American and in the Boer wars. The announcement made in THE PUBLISHERS' WEEKLY conveyed the idea that this was a book of short stories.

THE H. B. CLAFLIN COMPANY are clearing out an overstock of James Lane Allen's "The Choir Invisible," and Hope's "The Prisoner of Zenda," bound in cloth, and offer them to the trade at 32 cents net. The quantities are not large, and the trade must therefore lose no time in placing their orders. It is not probable that a similar opportunity will present itself in years.

SILVER, BURDETT & CO. have just ready "American Inventions and Inventors," by William A. and Arthur May Mowry, authors of "First Steps in the History of Our Country," which forms a volume in their series *America's Great Men and Their Deeds.* The inventions are classified under Heat; Light; Food; Clothing; Travel and Letters, and cover from matches to the telephone.

THE AMERICAN NEWS COMPANY will publish on the 20th inst., or shortly after, in their *People's Library,* Stanley J. Weyman's "A Gentleman of France." Recently the U. S. Navy Department ordered for each of its ten Naval Hospitals ten copies of each of the 365 titles of *Burt's Home Library.* The order was placed by the American News Company in the morning and filled by Mr. Burt complete the same day.

EATON & MAINS (Methodist Book Concern) have just issued "Foreign Missions of the Protestant Churches," by Rev. Dr. Stephen L. Baldwin. A presentation is made of the different classes of fields occupied and of the general progress therein, and statistical tables are added to give a summarized view of some important items connected with the work of the M. E. Church as well as of the whole Protestant missionary work.

CHARLES SCRIBNER'S SONS call attention to their notable new fiction specially suitable for summer reading. Among their newest novels are "Unleavened Bread," by Grant Allen; "The Touchstone," by Edith Wharton; and "The Grip of Honor," by Cyrus Townsend Brady; and excellent volumes of short stories are Arthur Cosslett Smith's "The Monk and the Dancer"; Robert Shackleton's "Toomey and Others"; and Harrison Robertson's "Red Blood and Blue."

IT was in 1894 that Stephen Crane, then an almost unknown newspaper writer, brought his "Red Badge of Courage" to D. Appleton & Co., by whom it was read and promptly accepted, and published in 1895. The same house, which has done so much in bringing out new American writers, afterward published Crane's "Maggie," and his novel, "The Third Violet," and also "The Little Regiment," a volume of war studies which in a way is supplementary to the famous "Red Badge of Courage."

FORDS, HOWARD & HULBERT will publish immediately, in their *Nuggets Series,* a compilation by Eveline Warner Brainerd from the characteristic group of seventeenth century men—Dr. Thomas Fuller, Bishop Joseph Hall, lawyer and wit John Selden, George Herbert, the courtier, "country parson" and poet, and Isaac Walton, the biographer, and apostle of angling. They will also shortly issue the second volume of Prof. Elisha Gray's "Nature's Miracles," treating of Energy, Sound, Heat, Light, and Explosives.

R. H. RUSSELL announces a new book by L. Frank Baum, whose "Father Goose," of last year, had such an encouraging reception. The book will be entitled "A New Wonderland," in which the author will introduce his young readers to a new and charming country. Frank Ver Beck has made a number of colored pictures for the book, which will be gotten up in a very attractive style. Mr. Russell has decided to postpone until the fall the publication of Ver Beck's new book of burlesque drawings, entitled "A Handbook of Golf for Bears."

E. P. DUTTON & CO. will publish soon a story entitled "Sunningwell," by F. Ware Cornish, of which the London *Speaker* says, "no more agreeable picture of a clergyman has been drawn since 'The Vicar of Wakefield.'" They have just published an interesting addition to historical literature in a work, entitled "The Great Napoleon's Mother," by Clara Tschudi, translated from the Norwegian by E. M. Cope. They will publish shortly "Lighter Moments," a collection of new stories and *bon mots* from the note-book of Bishop Walsham How.

HENRY HOLT & CO. have just ready a third revised edition of "The Young Folks' Cyclopædia of Persons and Places," that use-

ful compendium of information compiled by John Denison Champlin, which has been brought down to date both as to text and illustrations. They have also just ready for school use an edition of Sudermann's novel, "Frau Sorge," with introduction and notes by Professor Gustav Gruener, of Yale; also, "Specimens of the Forms of Discourse," compiled and edited by Professor E. H. Lewis, of the Lewis Institute, Chicago.

GEORGE C. SHAW, 53 Pickering Building, Cincinnati, O., has just published in most luxurious style his long-promised volume, "The Hesperian Tree: An Annual of the Ohio Valley — 1900." The volume contains eighty original stories, sketches, essays, and poems, by contributors who are native to or identified with the Ohio Valley. The text is accompanied by or illustrated with reproductions of pictures and drawings, as well as works in sculpture, by artists also native to or identified with the Ohio Valley. Each literary contribution has been specially written for or offered by its author for original publication in "The Hesperian Tree." The material has been carefully edited by John James Piatt.

THE new volume of the *"E. F. G." Series of Handy Volume Dictionaries,* issued here by E. & J. B. Young & Co., is "Spanish-English," by G. F. Barwick, of the British Museum. This little volume contains in addition to all the words in general use a large number of trade terms, together with supplementary matter containing tables of weights and measures, proper names, and a selection of Spanish proverbs. There are also notes on the pronunciation and accentuation of the Spanish language. It is nicely printed on a thin opaque paper, its 896 pages measuring less than three-quarters of an inch. Supplied in both cloth and leather bindings, with colored edges. It is in reality a "handy" volume.

G. P. PUTNAM'S SONS have just ready Grant Allen's long-promised novel, "Hilda Wade—a woman with tenacity of purpose"—a study of a young woman who tries to free the memory of her father from the imputation of a crime, and to bring to justice the true criminal. The book was completed with the exception of the last chapter, and this was constructed by Dr. Conan Doyle from ideas gathered from the author while the latter was on his death bed. The book has 98 illustrations by Gordon Browne. They have also just ready a helpful book for young men and women by Elizabeth Knight Tompkins, (author of "The Things that Count,") entitled "Talks with Barbara," in which the author talks sensibly on Children's Magazines, Marriage, Dowries, Being One's Self, and of a number of other subjects of equal interest to the young people of to-day; also, "The Representative Significance of Form," an essay in comparative æsthetics, by Professor George Lansing Raymond, of Princeton.

THE MACMILLAN COMPANY have ready this week "The Banker and the Bear," the story of a corner in lard, by Henry Kitchell Webster, joint author of "The Short Line War"; and next week will bring out "A Friend of Cæsar," a tale of the fall of the Roman Republic, by William Stearns Davis, which with Flora Annie Steel's already published "Voices in the Night"; and James Newton Baskett's "As the Light Led," make a strong addition to summer fiction. Of political interest are "An Outline of Political Growth in the Nineteenth Century," by Edmund Hamilton Sears; and "The Distribution of Wealth," by John Bates Clark. The second and third books of "Tarr and McMurry's Geographies" will appear, the one on June 20, the other in the early Fall. These will be on North America and Europe respectively. The Macmillans will publish at once a third and revised edition of Henry Wallace's "Letters to the Farm Boy," which is intended to give a healthy, sound talk to boys who, by-the-by, in spite of the book's title, are likely to belong to many other occupations than that of farming. They have just brought out a new and popular edition in one volume of Mrs. Humphry Ward's novel, "Hellbeck of Bannisdale."

HARPER & BROTHERS have in press a new novel by Beatrice Whitby, entitled "Bequeathed," which will deal with provincial English life; "The Dishonor of Frank Scott," by M. Hamilton, a comparatively unknown English writer, whose work it is thought gives promise of many surprises; "Lucid Intervals," a series of essays by E. S. Martin, who reports the doings of the busy world for *Harper's Weekly;* also, "Hypnotism in Mental and Moral Culture," by John D. Quackenbos, whose work on this subject may be familiar to readers of *Harper's Magazine.* They announce a work that will very likely cause discussion among persons both interested in, and antagonistic to, so-called phsychic phenomena. It is entitled "From India to the Planet Mars," and embodies the result of the experiments of Prof. Flournoy, of the University of Geneva, with the well-known medium, Mlle. Hélène Smith. The translation is by Mr. Daniel B. Vermille. It is asserted by some well-known scientists that the revelations in the forthcoming volume form the strongest possible argument for the theory of reincarnation, although Prof. Flournoy himself holds to the theory of double personality. Mlle. Smith, now a saleswoman in a Geneva store, is supposed to have passed through at least two previous existences on this earth, and at least one on the planet Mars. While in a hypnotic state, she speaks and writes Sanskrit and what is supposedly the Martian language. The book will be illustrated with facsimiles of the medium's handwriting and rude sketches of Martian scenery made while under hypnotic influence.

ISAAC MYER, the author of "The Qabbalah," etc., has just completed a work entitled "The Oldest Books in the World: an account of the Religion, Wisdom, Philosophy, Ethics, Psychology, Manners, Proverbs, Sayings, Refinement, etc., of the Ancient Egyptians, as set forth and inscribed upon some of the oldest existing monuments, papyri and other records of that people, from the earliest historic times to A.D. 64," with facsimiles and translations of some of the oldest books in the world. The work, upon which Mr. Myer has been engaged for years, also contains a study of the origin, antiquity, and ethics of the book written long before the Hebrew

Exodus, now called the cxxvth Chapter of the Book of the Dead, with an analysis of the same based on a comparison of numerous papyri copies; a description of the Psychostasia, or Trial of the Conscience of the Dead; with many illustrations from the ancient monuments and papyri; accounts and translations of the Book of Kaqemma, (*circa* 3998-3969 B.C.;) of Ptah-hotep, (*circa* 3590-3536 B.C.;) of the Maxims of the Scribe Ani, also known as the Papyrus of Bulak No. 4; of the Papyrus of Sayings, now in the Egyptian Room of the Museum of Leyden, Holland; accounts of the Per-em-hru, now usually called, the Book of the Dead; of the Psychology of the Ancient Egyptians; an analysis of the Confessions of the Dead in Book CXXV., of the Per-em-hru; of the Psychostasia or Judgment of the Soul of the Dead, of the Egyptian Ethical writings of the Ptolemaic period, and of the reign of the Roman Emperor Nero, A.D. 64. The work is a royal octavo of 527 pages, with twenty-seven full-page illustrations. Of the limited edition, 350 copies are reserved for this country, and are for sale by Edwin W. Dayton, Madison Avenue and 60th Street, New York.

BUSINESS NOTES.

BANGOR, ME.—James D. Glynn has sold his bookstore to W. L. Eldrige, formerly of the *Bangor Whig*.

NEW ORLEANS, LA.—J. J. Garcin has sold his book and stationery business to Bossu & Cazebonne, who will continue it at the old stand, at 733 Royal Street. A. Bossu will act as manager for the new concern.

PICK-UPS.

AN OLD TRICK.—Col. John Percival, a leading citizen of West Covington, Ohio, is telling a good story on himself. A short time ago his wife went out to visit a neighbor. A book agent called and offered to sell Col. Percival a book, treating of the ancient prophets, a subject of great interest to him. Percival produced the necessary $2.50 and became owner of the book. He was intently reading the book when his wife returned. "Oh, John," she exclaimed upon entering room, "I have a surprise for you. A book agent called at the home of Mrs. Brown while I was there and I bought this book, telling all about the prophets. I knew you would like to read it. I paid $2.50 for it." Percival suddenly lost interest in the prophets and grabbed his coat and hat, and made tracks for the street, hoping to overtake the agent. He met a friend in front of the house and pointed to him the agent, whom he observed standing at a corner waiting for a car. "Go tell that fellow I want to see him," said the colonel. The friend approached the book agent and told him that Mr. Percival wanted to see him. "Well, hanged if I didn't forget all about him. He wants one of my books, but here comes my car, and I can't go back. You just give me $2.50 and take the book to him. He will reimburse you." The sum was handed over, the friend returned, offered Percival the book, and then the neighbors heard some words they never see in print.

AUCTION SALES.

[Under this heading advance notices will be inserted, without charge, of book auction sales to be held anywhere in the United States. Word should reach this office not later than Wednesday noon to insure insertion in the same week's issue.]

JUNE 18-20, 3 P.M.—Miscellaneous. (930 lots.)—*Bangs*.

JUNE 19, 20, 10 A.M. and 2 P.M.—Early printed, scientific, French and German books, Grolier Club books, Rebellion literature, Americana, etc. Includes Queen Elizabeth's Prayer-Book, 1608; the first Basle Bible printed 1470-71 by Richel and Rodt; and Ben Jonson's Works, 1616-40. (1486 lots.)—*C. F. Libbie & Co.*, Boston.

IT is announced that the famous library of the late Thomas J. McKee will come under the hammer in the coming fall. Mr. McKee was an authority on all matters pertaining to the drama, English and American, and gathered an unusually complete and fine collection of books, manuscripts, and prints on the subject. His collection of early English and American plays is probably unexcelled. John Anderson, Jr., has been selected as the auctioneer.

TERMS OF ADVERTISING.

Under the heading "Books Wanted," ***book-trade subscribers are given the privilege of a free advertisement for books out of print, of five lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents per line, and amount should be enclosed.*** *Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of* 10 *cents per line.*

Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 *cents per line for each insertion. No deduction for repeated matter.*

Under the heading "Situations Wanted," subscribers are entitled to one free insertion of five lines. For repeated matter and advertisements of non-subscribers the charge is 10 *cents per line.*

All other small, undisplayed, advertisements will be charged at the uniform rate of 10 *cents per nonpareil line. Eight words may be reckoned to the line.*

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

Parties desiring to receive answers to their advertisements through this office should either call for them or enclose postage stamps with their orders for the insertion of such advertisements. In all cases we must have the full address of advertisers, not necessarily for publication, but as a guarantee of good faith.

BOOKS WANTED.

☞ In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on a cash-on-delivery basis will find it to their advantage to put after their firm-name the word [Cash].

☞ Write your wants plainly and on one side of the sheet only. Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold itself responsible for errors.

It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly," does not furnish a guarantee of credit. While it is endeavored to safeguard these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

A. G., P. O. Box 943, N. Y. City.

Historical Magazine for the years 1864, '65, '66, complete or in pts.

Almy, Bigelow & Washburn, Salem, Mass.

Mosaics, by Edward Payson Arnold.

Memoirs of General William Moultrie of S. C., 2 v. 1802.

A. M. Allen, 412 River St., Troy, N. Y.

Chap-Book, v. 1.

Bibelot, March, 1895.

Amer. Bapt. Pub. Soc., 89 Whitehall St., Atlanta, Ga.

Adventures of a Fair Rebel, by Matt Crim. Formerly pub. by C. L. Webster, cl.

Browning and Whitman, by O. L. Triggs. Macmillan.

BOOKS WANTED.—Continued.

Amer. Bapt. Pub. Soc., 182 5th Ave., N. Y.
Jackson's Court of France in 16th Century, 2 v., 8°, 1st ed., portraits. Bentley, London, 1886.
Jackson's Court of the Tuileries, 2 v., 1st ed. Bentley, London, 1883.

American Baptist Pub. Society, 316 N. 8th St., St. Louis, Mo.
Three Sacred Books of the East, 1 v. Pub. by Clarendon Press.

American Press Co., Baltimore, Md.
Witchcraft, anything.
Excursions, by Thoreau. Boston, 1863.
Dickensiana, books, magazine articles, etc., on Dickens.

Antiquarian Book Store, 1519 Farnam St., Omaha, Neb.
Border Warfare (Kansas).
Wilkinson's Egypt.
Bartlett's "
Bunsen's "
N. Y. Dramatic Mirror, July 29, 1899.

Arey & Jones, 969 5th St., San Diego, Cal.
Classic German Course in English, Wilkinson.
Uncle Silas, by Le Fanu.

Astor Book Shop, 4 Barclay St., N. Y. [*Cash.*]
Lingard's History of England, v. 9 and 10, Nimmo ed. 1883.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.
Squire's Central America. 1858.
" Peru. 1877.

Bartlett's Book Store, 33 E. 22d St., N. Y.
Watkins' Universal Shipping Code.
Charlotte Temple, in cl.
History of Julius Cæsar, green cl., v. 2 only.

Geo. M. Beckwith, 413 Lakeside Bldg., Chicago, Ill. [*Cash.*]
Marshall's Federal Constitution.
Stephens, War Between the States, v. 2.
White, Warfare, Science and Theology, v. 1.
Longinus, On The Sublime, tr.

Belknap & Warfield, Hartford, Conn.
Atwood Family in England and United States and Tenney Family, Charles Atwood. 1888.

Bonnell, Silver & Co., 24 W. 22d St., N. Y.
Walton's Angler, colored illus.

The Boston Book Co., 12½ Beacon St., Boston, Mass.
Catholic World, Jan., 1877; March, '84; Aug., '88; issue of v. 47.
Amer. Statistical Assoc., v. 1, no. 4.

J. W. Bouton, 10 W. 28th St., N. Y.
Dickens' Old Curiosity Shop, 8½ x 6, il. by Cattermole and Brown, vignettes. Chapman & Hall, Limited, n. d.
Hazlitt's Napoleon, with outline engravings. Lippincott.
Psychopathia, Krafft-Ebing.
Hidden Sense (Collection of Verse Acrostics).
Sonnets from the Portuguese. Roycroft Press.

The Bowen-Merrill Co., 9 W. Washington St., Indianapolis, Ind.
Brackett's Lone Brigade in Central Mexico.
Boutwell's Isolation and Imperialism.
Un Million de enigmes Charades et Logoriphes.

Brentano's, 1015 Pennsylvania Avenue, Washington, D. C.
Jevon's The Coal Question, new or second-hand.
McPherson's History of Rebellion.
History of Reconstruction.
Political Handbooks, 1865, '70, '78, '82, '84, '90.
Mallock, Human Document.

C. A. Brewster, 201 Times Building, Troy, N. Y.
Wolle, Desmids.
" Diatoms.
" Fresh Water Algæ.

S. E. Bridgman & Co., 108 Main St., Northampton, Mass.
Romance of Ludwig 2d.
6 copies Rhodes' History U. S., v. 2.
Keeper of Books, Peterson.
Coming of the Friar, Jessop.

Brothers of the Book, Gouverneur, N. Y.
Quote prices on Kelmscott books; Vale Press books; Copeland & Day's publications; On the Dedication of American Churches, Updike; Hagiology, anything.

H. W. Bryant, 223 Middle St., Portland, Me.
Fairchild Family, an English story, 2 v.
Aunty Wonderful, juvenile.
What is Gentility?
The Yankee, ed. by J. Neal, 8° and 4°.
History of New Britain, Conn.

Bryant & Douglas Book and Stationery Co., 1002 Walnut St., Kansas City, Mo. [*Cash.*]
Adolphe, by Benj. Constance.

The Burrows Bros. Co., Cleveland, O.
Smithsonian Institution Bu. of Eth., 2d Annual Report.
Cudjo's Cave. Pub. by Tilton, 1863.
Renan's Recollections of My Youth.
Major in Washington, 1st ser. or complete.
Modern Reader's Bible, St. John, black or blue cl.

Carnegie Library, Pittsburgh, Pa.
Coues, Elliott, ed., History of the Expedition of Lewis and Clark to the Sources of the Missouri River, 4 v., new ed. 1893.

Casino Book Store, 1374 Broadway, N. Y. [*Cash.*]
Campbell's Philosophy of Rhetoric.
Marc de Montifaud's Mariage à Constantinople (Nouvelles Drolatiques).
Universal Songster, v. 1.
Eugene Field's Works.

C. N. Caspar Co., 437 E. Water St., Milwaukee, Wis.
Riddle, Bart Ridgeley.
" House of Ross.
Townsend, Daughters of the Tenements.
Portrait and Biographical Album of Rock County, Wis.
Key to Wentworth's Higher Algebra.
Shepherd, Pope Leo's Demand.
" Secret Confessions of the Priest Exposed.
Genealogy of the Warren Family.
Stoddard, Esau Hardery.
Magazine of American History, Oct., 1877.

E. J. Chambers, 297 Bloomfield Ave., Montclair, N. J.
Autobiography of Devereaux Jarratt.
Thayer's Greek Lexicon to New Test., good second-hand.
J. R. West's Sermons on Holy Eucharist.

Cincinnati Book Sale, 136 W. 9th St., Cincinnati, O. [*Cash.*]
Parton's Life of Jackson, v. 3, cl. N. Y., Mason Bros., 1860.
Sheil's Sketches of the Irish Bar, v. 2, cl. Redfield, '54.
Early Ohio Law vols.
Messages and Documents of the Presidents, 19 v.
Century Dictionary.

The Robert Clarke Company, 31 E. 4th St., Cincinnati, O.
Chali, My Hindo Love. } De Maupassant. Minerva Series.
The Arab Girl. }
Dickens, 40 v. } Original subscription ed. of Estes & Lauriat.
Hugo, $70.00 ed. }
Holmes, Gen. T. H., Holmes Genealogy.

W. B. Clarke Co., Park and Tremont Sts., Boston, Mass.
New England Magazine, Oct., 1897, untrimmed.

Henry T. Coates & Co., Philadelphia, Pa.
Practical Treatise on the Art of Illuminating, by Marcus Ward.

Wm. G. Colesworthy, 66 Cornhill, Boston, Mass.
Science and Health, 1st ed. Will pay a good price.

Irving S. Colwell, 97 Genesee St., Auburn, N. Y.
3 copies *Ladies' Home Journal*, March, 1900.
2 " Indexes v. 27 *Engineering News*.
Stoddard's Travel Lectures.
Ridpath's U. S., 9 v.
Warner's Library, 30 v.

Robert E. Cowan, 829 Mission St., San Francisco, Cal.
Cooper's Novels, Townsend ed., Darley pls.:
Last of Mohicans.
Red Rover.
Precaution.
Ways of the Hour.
Heidenmauer.

C. P. Cox, 257 W. 125th St., N. Y.
Johnson's Typographia, v. 1, small pap. Pub. 1824.

Cushing & Co., 34 W. Baltimore St., Baltimore, Md.
Burnaud, New Hist. Sanford & Merten.

Damrell & Upham, 283 Washington St., Boston, Mass.
Chapman's Flora of the Southern States.

Chas. T. Dearing, N. W. cor. 3d and Jefferson Sts., Louisville, Ky.
Williamson, on Ferns, both text and pls.

BOOKS WANTED.—Continued.

DeWolfe, Fiske & Co., 361 Washington St., Boston, Mass.
Pickett and His Men.

Dodd, Mead & Co., 372 Fifth Ave., N. Y.
Bleak House, v. 2, Dodd, Mead & Co. ed.
The Wine Cellar.
My Confession, My Religion and Life, by Tolstoi. Pub. by Crowell in 1 v., $1.50.
Franklin's Works, 10 v., ed. by Bigelow. Pub. by Putnam.

J. T. Doonan, Successor to James F. Meegan, 124 Peachtree St., Atlanta, Ga.
Buckles, Hist. of Civilization.
Mlle. De Maupin.
Life and Speeches of Ben. Hill.
Mamon Lescaut.

E. P. Dutton & Co., 31 W. 23d St., N. Y.
Diary of Philip Hone.
Rideing, In Land of Lorna Doone. Crowell.

Eaton & Mains, 269 Woodward Ave., Detroit, Mich.
Who Lies?
Great Speeches by Great Lawyers, by William L. Snyder.

Peter Eckler, 35 Fulton St., N. Y.
Modern Thinkers, by Van Buren Lenslow.
Voltaire's Hemiade.
Ranke's History of the Popes.

W. C. Edwards, 389 Monroe Ave., Rochester, N. Y.
Saltus, Philosophy of Disenchantment.
Talleyrand Memoirs, v. 1, 2, 3. Putnam.

Elder & Shepard, 238 Post St., San Francisco, Cal.
Nicholson, Gardening Dictionary.

Charles P. Everitt & Co., 18 E. 23d St., N. Y.
Brinley Catalogue, pt. 1 and index.
Thiers' Consulate and the Empire of France, v. 1, 3, 4. Pub. by Lippincott.

C. P. Farrell, 117 E. 21st St., N. Y.
Voltaire's 5-canto poem: The Civil War of Geneva, in English. This was done into English about 1768. State condition, price, and full particulars.

H. W. Fisher & Co., 1535 Chestnut St., Phila., Pa.
Seed Time and Harvest, by Reuter. J. B. L. Co.
Music and Musicians, by Lillie. Harper.

Fitzgerald & Co., 196 High St., Holyoke, Mass.
The Book of Roses, by Frances Parkman.
A Book About Roses, by S. Reynolds Nole. London.

Flagler & Co., 292 Main St., Poughkeepsie, N. Y.
Harry and Bessie, by Mrs. Prentiss.

C. E. Fritze's Hofbokhandel, Stockholm, Sweden.
Catalogues of second-hand books, especially in the departments of history and fiction.

F. E. Grant, 23 W. 42d St., N. Y.
The Law in Shakesper, by Davis.
The Law in Shakespere, by Rushton, or similar titles.
Bucknil's Book on Medicine in Shakespere, or similar title.
Shakespere in Romance and Reality, by Thompson.
Our Renaissance Drama, by Thompson.
Letters of Lord Ellesmere, by W. H. Smiltis.
Emerson's Tennent's Work on Ceylon, 2 v. L., G. & Co., 1859.
Life on the Plains, by General Custer.
The Path and the Bivouac, by John F. Finerty.
Twenty-Eight Years in Wall Street, by Henry Clews.
Searchings in the Silence. Pub. by Randolph.
The Laws of Population, by Annie Besant.
The Theology of Charles F. Finney.
Walter Crane's Flower Book for Children.
The Rights of People, by Vatell, in English.
Quote books relating to the authorship of Shakespere's Plays.
Hunting Grounds of the Great West, by Col. E. I. Dodge.
Miskel, by Dr. L. M. Phillips.
Dickens' Child's Dream of the Star, small 4°. Osgood.
Ladies' Home Journal, Dec., 1899.

Francis P. Harper, 14 W. 22d St., N. Y.
Anything on Life and Assassination of James Fiske, Jr.

J. A. Hill Co., 91-93 5th Ave., N. Y.
Lossing's Cyclopædia of U. S. History, 2 v. hf. leather. Harpers.

W. M. Hill, 31 Washington St., Chicago, Ill.
Fiske, Am Revolution, large pap.
Whitman, Leaves of Grass, 2d ed. 1856.
Field, Holy Cross, Japan pap.
" Love Songs of Childhood, Japan pap.

W. M. Hill.—*Continued.*
Eugene Field I Knew, Japan pap.
Echoes Sabine Farm, Francis Wilson ed., large pap.
Facts, Confessions, and Observations, signed by Field. Privately printed, 1894.

W. S. Houghton, Lynn, Mass.
Eclectic Mag., 1873-79, any.
Forum, 1st 20 nos.
Arena, Feb., March, Aug., Sept., 1890.
New England Mag., Dec., 1889; Sept., '90.
St. Nicholas, Nov. and Dec., 1873; Jan., '77.
Catholic World, send for list.
Cosmopolitan, v. 1, 2, and 6.
Atlantic, 1876, '77, '78, '79.
Harper's Young People and *Public Opinion*, lot.
Science (weekly), 1888 to date, any.

Huston's Book Store, 386 Main St., Rockland, Me.
Ancient and Modern Lighthouses, by Major D. P. Heap.

U. P. James, 127 W. 7th St., Cincinnati, O.
Set of Jacob Behmen's Works, English or German.
Day Star of American Liberty (or Freedom). 1855.

E. W. Johnson, 2 E. 42d St., N. Y.
Life of Poe, Didier.
Old books on cookery and confectionery.
Country Banker, Rae.
Lombard Street, Bagehot.

J. Kirkpatrick, 1016 Woodland Ave., Cleveland, O. [*Cash.*]
Power, v. 11, 12, 13, 16.
25 copies Business Bookkeeping and Practice, by W. H. Sadler.

Charles E. Lauriat Co., Successors to Estes & Lauriat (Retail Dep't), 301 Washington St., Boston, Mass.
My Uncle Benjamin, tr. from the French, by B. R. Tucker.
Rubaiyat, 4th and 5th ed. Pub. by Mosher.
Essays of Elia, by Charles Lamb. Pub. by Veazie, of Boston.

Lemcke & Buechner, 812 Broadway, N. Y.
Seguin, Idiocy and Its Treatment, etc.

Little, Brown & Co., 254 Washington St., Boston, Mass.
Poems of Leo XIII.

George E. Littlefield, 67 Cornhill, Boston, Mass. [*Cash.*]
Force, Peter, American Archives, 4th series, v. 2; 5th series, v. 3.
" " Collection of Historical Tracts, v. 4.
Hutchinson, Thomas, History of Massachusetts, v. 3.
Drayton, John, Memoirs of the American Revolution, v. 2.

John T. Loomis, 1726 Corcoran St., Washington, D.
Hale, Dictionary of Poetical Quotations.
Tucker, George Balcombe.
Grey, Polynesian Mythology.
Day, Collacon.

Louisville Book Co., 356 Fourth Ave., Louisville, Ky.
Mrs. Ellet, Women of the American Revolution.

W. H. Lowdermilk & Co., Washington, D. C.
Lockhart, Life of Napoleon.
Lowe, Captivity of Napoleon.
Grattan, History of Netherlands.
Memes, Memoirs of Josephine.
Hale, Salma, History of U. S.
Dow, Jr., Short Patent Sermons.
Echoes from the South.
Herbert, Frank Forrester's Sporting Scenes and Characters, 2 v.
Owen, Natural History of Serpents.
Edwards, Noted Guerillas.
Thomas, R., Pictorial History of U. S.
Paul, Father, History of Council of Trent.
Dollinger, Declarations and Letters on Vatican Decrees.

C. D. Lyon, 20 Monroe St., Grand Rapids, Mich.
Koehler, Illustrations of the History of Art.
Mueller, Ancient Art and Its Remains.
Perry, Greek and Roman Sculpture.
Boulger, Story of India.
Northwestern Lumberman's Handbook.

Lyon, Kymer & Palmer Co., Grand Rapids, Mich.
American Boy's Book of Sports.
Poe's Works, v. 4, green cl. Stone & Kimball.
Scott, Pictures of Italian Masters.

BOOKS WANTED.—Continued.

A. C. McClurg & Co., Chicago, Ill.
Schoolcraft, Indian Tribes, 6 v., 4°.
Muther, Modern Painting, 3 v.
Lewis and Clark's Travels, 4 v.
Freeman, Norman Conquest.
Forlong, Rivers of Life, 3 v.
Stowe, Uncle Tom's Cabin, 1st ed. 1852.
McLean, Cape Cod Folks, 1st ed. 1881.
Bowman, Bowman Family Genealogy.
Swan, Northwest Coast. Harper, 1857.
Winsor, Narrative and Critical History, 8 v.
Webster, Works, 6 v.
Sparks, American Biography, 1st Series, 10 v.; 2d Series, 15 v.
Audubon, Birds, 4 v., f°.
Hurlbut, Hist. of City of Chicago.
Washington, Writings, 14 v. Putnams.
Yule, Marco Polo's Travels, 2 v. London.
Kenzie, Waubun.

D. W. McGregor, Athens, Ga.
Agnes Srtickland's Queens of Scotland.
Hughes' Genealogy of the Cody Family.

A. McLaren, 86 4th Ave., N. Y.
The Laird of Cockpen.
History of England, by John Lingard, v. 9 and 10, cl. London, J. C. Nimmo & Bain, 1883. Will pay good price.

S. F. McLean & Co., 46 E. 23d St., N. Y.
Bingham's Antiquities.
Mrs. Paton's Letters and Sketches, Armstrong.
1890 Census, vol. containing Reports on Coke, Petroleum, and Building Stones.
Quote any works on coke or petroleum.

John J. McVey, 39 N. 13th St., Philadelphia, Pa.
American Journal of Theology, v. 1, 3, 4.
Biblical World for June and Oct., 1893.
Contemporary Review for Feb., 1897.
Critical Review for Oct., 1895.

R. H. Macy & Co., 14th St. and 6th Ave., N. Y.
Sparks' Washington, cheap ed.
Madison's Diary.

Henry Malkan, 1 William St., N. Y. [*Cash.*]
Bell's Life in London (weekly newspaper), from May, 1838, to May, 1840.
The United Service (magazine) for the year 1883. Pub. in Phila., Pa.
Demonology, by Sir Walter Scott. Pub by Harper.
Reminiscences of a Yachting Cruise, by Mrs. Condy. Pub. by Ackerman, London.
History of the Royal Navy, by Sir Nicholas Nicholass. Pub. by Richard Bentley, London.
Life of Sir William Symonds.
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Huntington Family Memoirs, by E. Huntington
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The Tempest; or, Enchanted Isle.
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Miss Millard, Teddington, Middlesex, England.
Halford's Dry Fly Entomology, 2 v.
The Epicure's Almanac. London, 1815.
Preservati of Chas. II., by himself.
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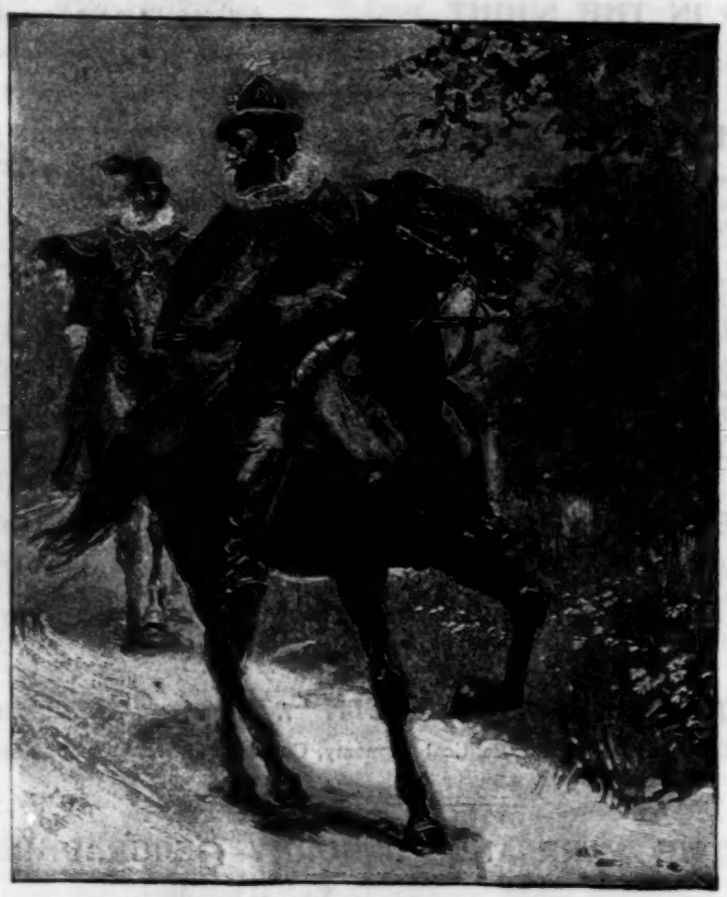

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